

# Construction of Income Concepts and Components

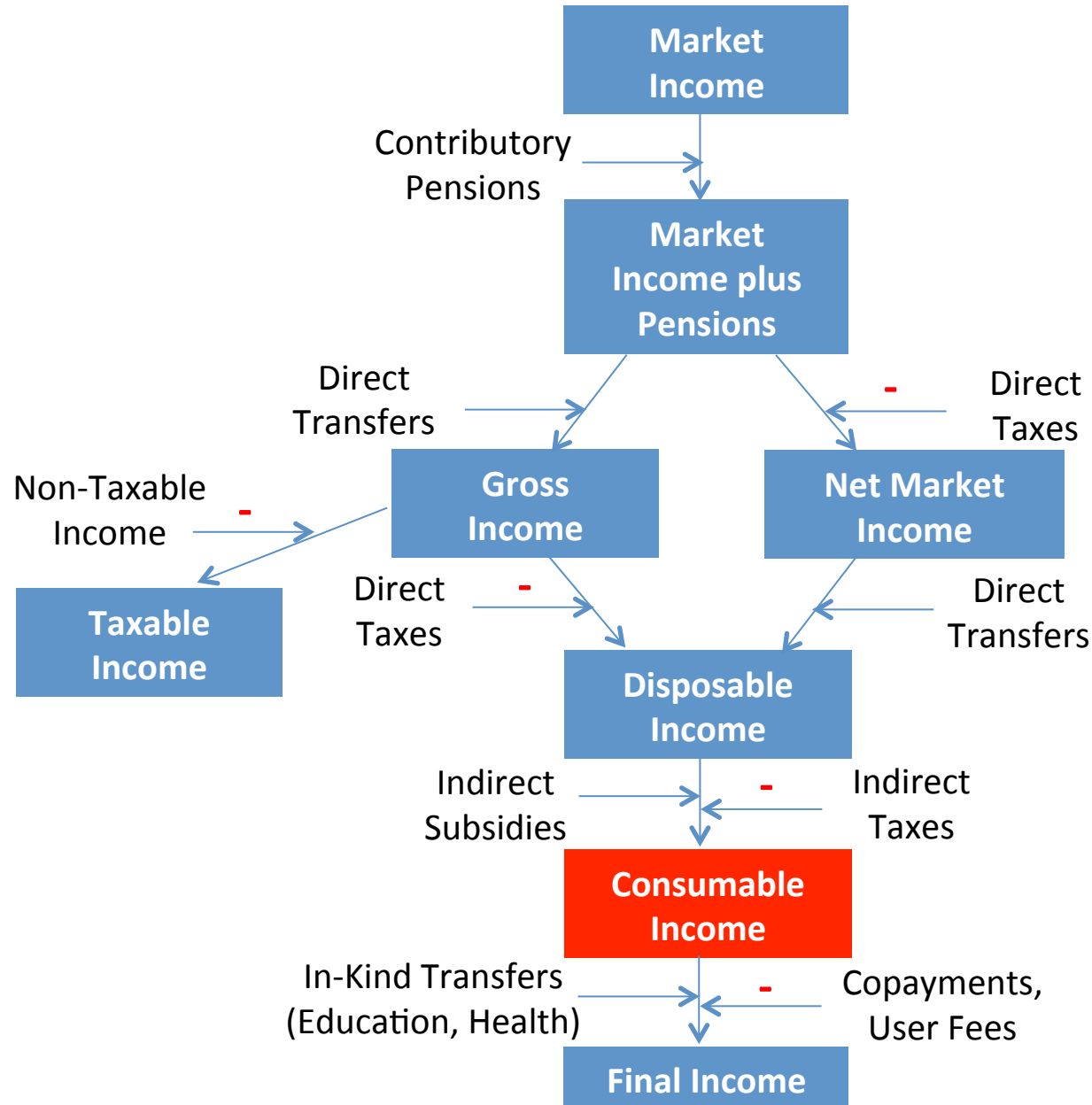
Sean Higgins  
Tulane University



*Learning Event on the  
Commitment to Equity Methodology*

Commitment to Equity Institute, Tulane  
University,  
and the World Bank  
Washington, D.C. – February 1-3, 2016

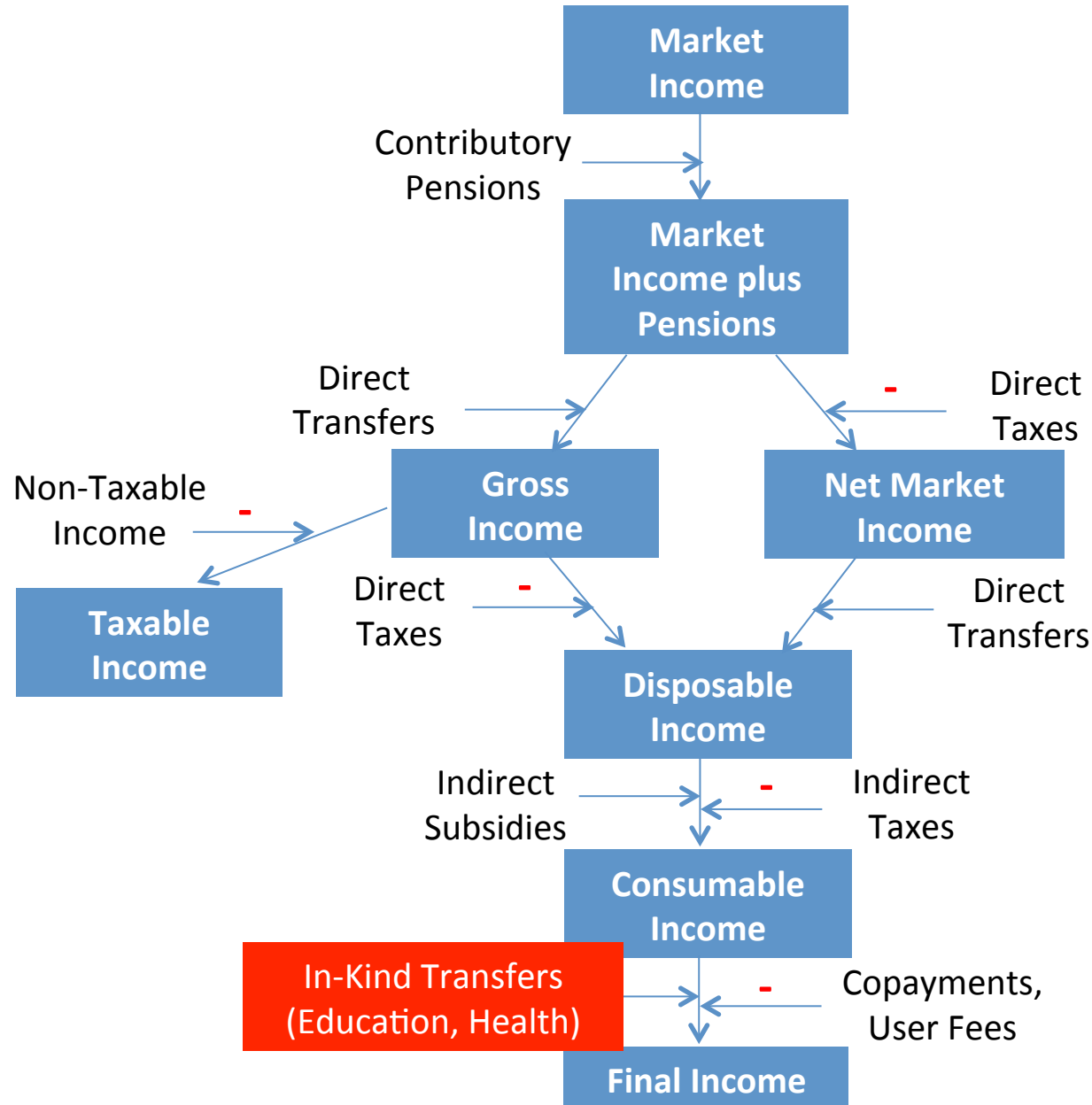
# Income Concepts



- Consumable Income  
= Disposable Income  
+ Indirect subsidies  
– Indirect taxes

$$c = d + B \downarrow i - T \downarrow i$$

# Income Concepts



- Valued at government cost for each level
  - Include recurring and investment spending
  - Include administrative costs
  - Possible levels:
    - Day care
    - Preschool
    - Primary
    - Secondary
    - Tertiary
- Disaggregate by geographic area if possible

- Imputation method
  - Combine data in survey on who attends public school at each level with national accounts data on spending

If the survey doesn't specifically have a question about whether the child attends public vs. private school:

- Inference + Imputation
  - e.g., Sri Lanka
  - Use question from consumption module on whether household paid facility fees to government schools or school fees to private schools to infer whether child attends public
- Alternate Survey + Prediction + Imputation
  - See next slide

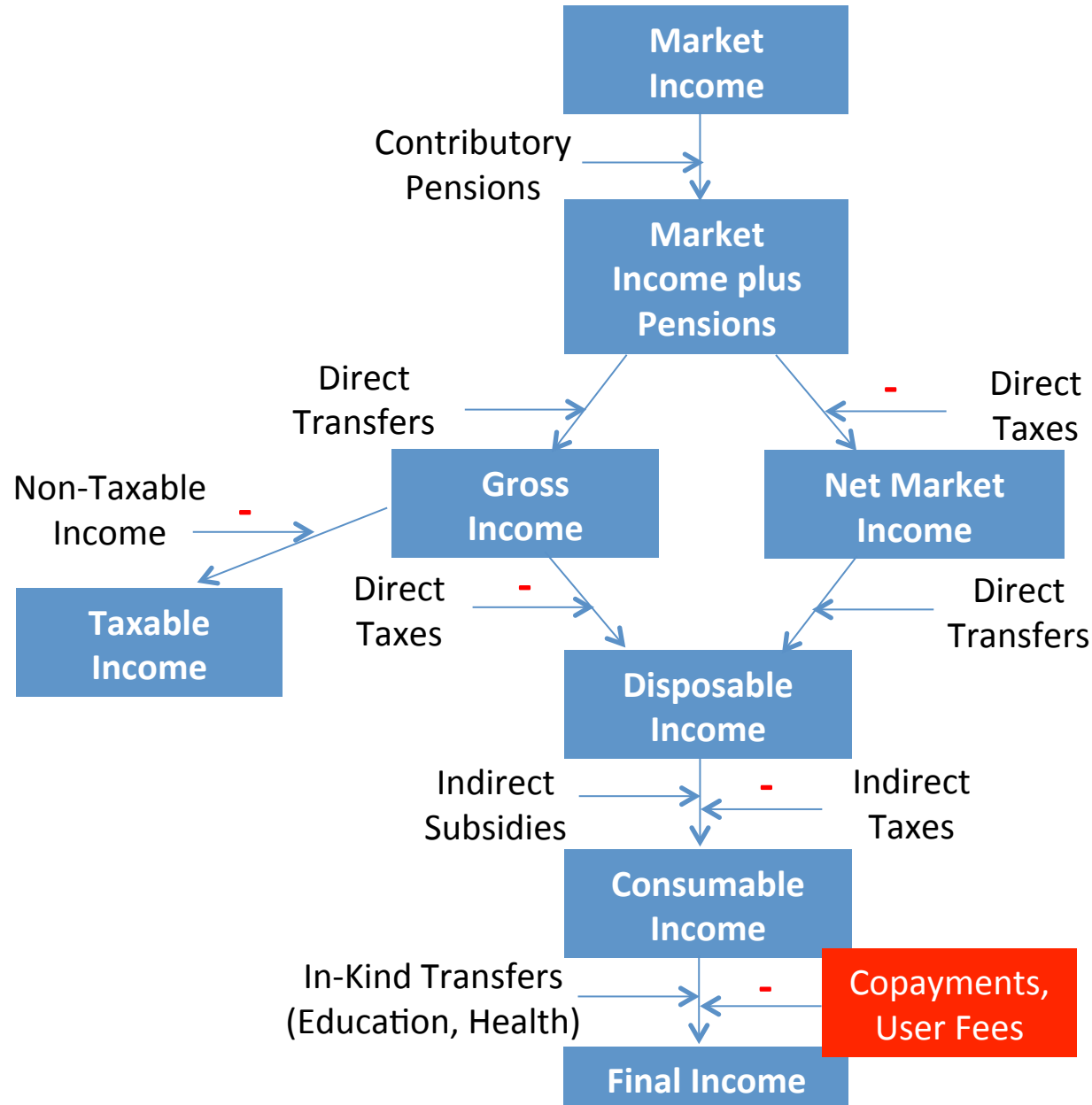
- Alternate Survey + Prediction + Imputation
  - e.g., United States
  - Main survey asks whether the child attends school, but not public vs. private
  - Find alternate survey that has income data and public vs. private school attendance
  - For sample of children attending school, predict probability of attending public school using covariates common to both surveys as independent variables (probit in alternate survey)
  - Use coefficients to predict probability in main survey
  - Multiply probability by average spending per student by level
    - Expected value of benefit received

- Two main systems: public facilities or public insurance
- Public facilities
  - Divide total spending in national accounts by number of visits in survey data to obtain spending per visit
  - Disaggregate by type of care as much as possible
    - Primary and in-patient care in Armenia, Indonesia
    - Basic health facility vs. hospital in Peru
    - Three levels of childbirth care in Bolivia
- Public insurance
  - Divide total spending in national accounts by number of covered individuals to obtain spending per insured
  - Disaggregate by age if possible
    - Spending on public health insurance varies greatly by age
  - Disaggregate by type of public health insurance if applicable
- Some countries: combination of both systems
- Disaggregate by geographic area if possible
  - e.g. Brazil: average spending for each care type-state cell



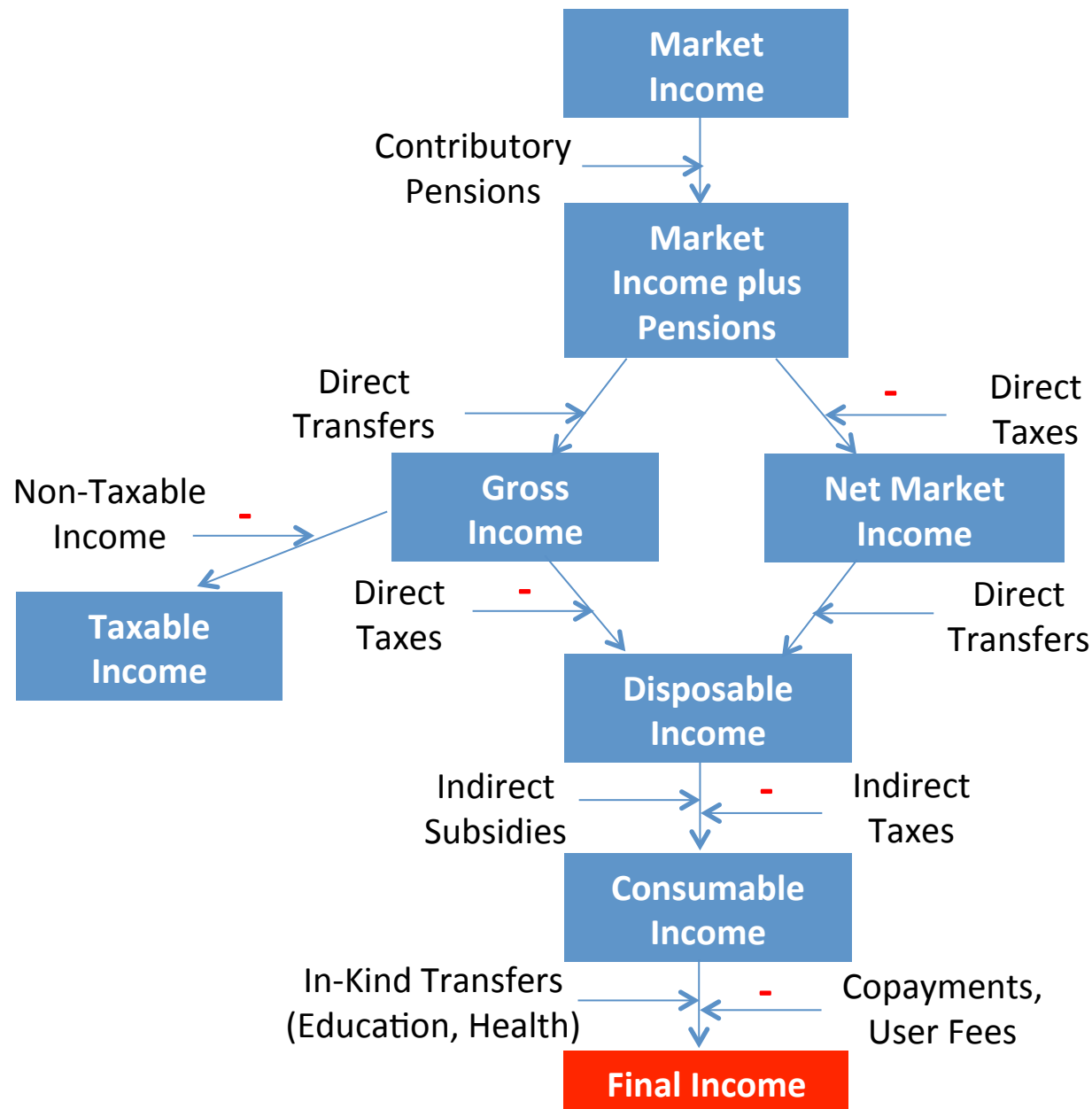
- Imputation method
  - Combines data from national accounts on amount spent on public health facilities; public health insurance with survey data on who benefits
- Alternate Survey + Imputation
  - Find survey with income data and use of public health facilities or public insurance coverage
  - e.g., Guatemala, South Africa
- Prediction (shouldn't be necessary)
  - If national accounts spending on public health facilities or public health services is not available (very rare)
  - Predict cost of different services using spending on similar services at private facilities in consumption module
- Secondary Source (shouldn't be necessary)
  - Only if no information on use of health services or insurance coverage in main or alternate survey
  - e.g., Chile, Mexico

# Income Concepts



- Usually directly identified in survey if common in country
- These user fees can also be used to more accurately approximate education or health benefits
- Use local knowledge to determine most plausible scenario (see Wagstaff, 2012):
  - User fee is independent of benefit (use imputation method described before to calculate benefits)
    - e.g., health in Indonesia
  - Subsidized portion of health care is constant; user fee is total cost minus fixed subsidy
  - User fee is proportion of total cost of care
    - e.g., health in Jordan

# Income Concepts



- Final Income
  - = Consumable Income
  - + Education and Health Benefits
  - Co-payments and User Fees

$$f = c + B \downarrow k - F$$

- For all income components imputed using amounts from national accounts
- Scale down benefits to avoid overestimating effect of that component
- Example: primary education benefits
  - Divide primary spending in national accounts by disposable income in national accounts to obtain the ratio  $R$
  - Scale down primary education benefits in the survey until the ratio of primary education benefits in the survey to disposable income in survey also equals  $R$

# Comparing Brazil and US

Higgins, Lustig, Ruble, and Smeeding (2015)

TABLE 1

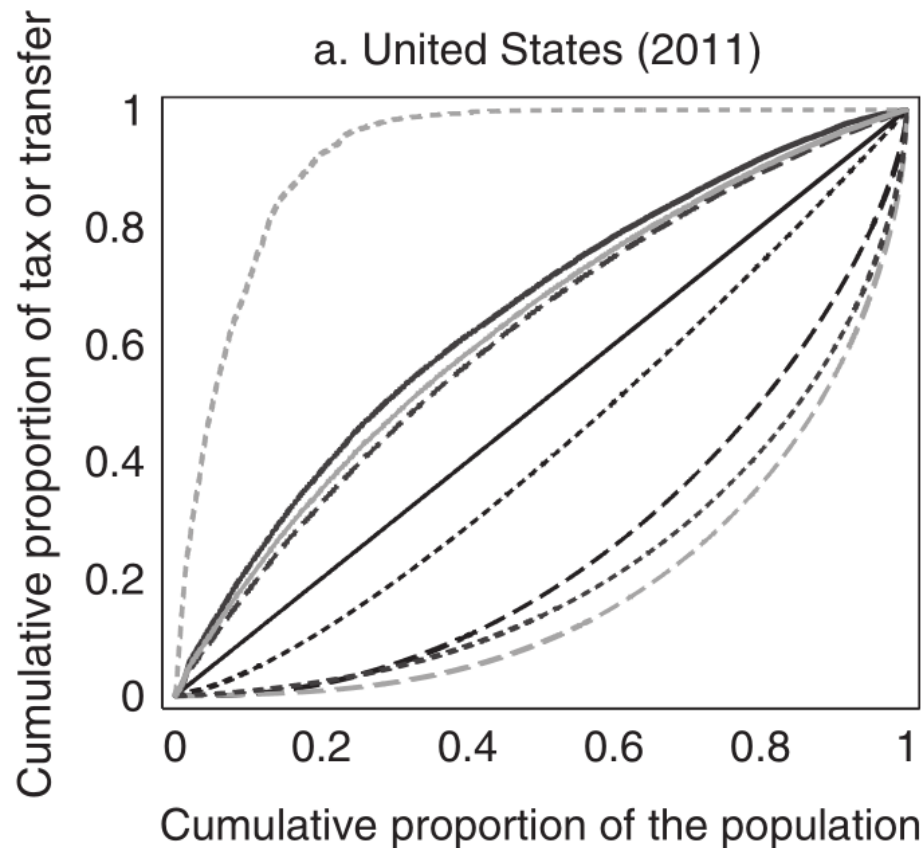
INEQUALITY BY INCOME CONCEPT IN THE UNITED STATES (2011) AND BRAZIL (2009)

	Market Income	Gross Income	Disposable Income	Post-Fiscal Income	Final Income
<i>Benchmark case (pensions as market income)</i>					
United States					
Gini	0.446	0.415	0.376	0.380	0.319
Reduction (pp) <sup>a</sup>		−0.031	−0.070	−0.065	−0.127
Reduction (%) <sup>b</sup>		−0.069	−0.157	−0.147	−0.285
Brazil					
Gini <sup>a</sup>	0.548	0.528	0.513	0.510	0.431
Reduction (pp) <sup>a</sup>		−0.020	−0.036	−0.038	−0.117
Reduction (%) <sup>b</sup>		−0.037	−0.065	−0.069	−0.214
<i>Sensitivity analysis (pensions as transfers)</i>					
United States					
Gini <sup>a</sup>	0.481	0.415	0.372	0.376	0.314
Reduction (pp) <sup>a</sup>		−0.067	−0.109	−0.105	−0.168
Reduction (%) <sup>b</sup>		−0.139	−0.227	−0.218	−0.348
Brazil					
Gini <sup>a</sup>	0.570	0.530	0.512	0.509	0.428
Reduction (pp) <sup>a</sup>		−0.040	−0.058	−0.061	−0.142
Reduction (%) <sup>b</sup>		−0.069	−0.102	−0.107	−0.250

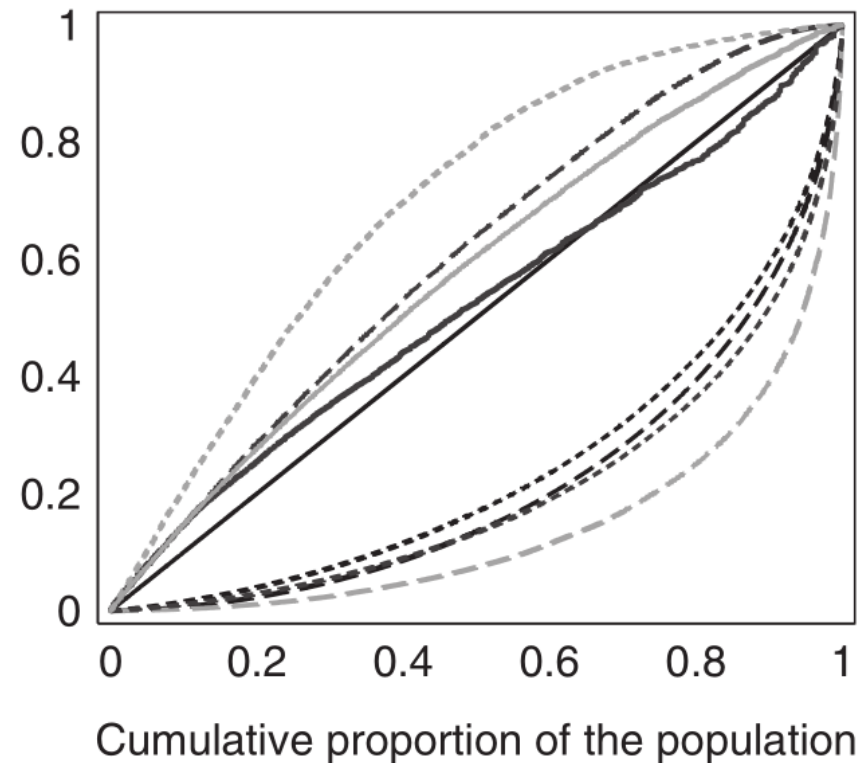
# Comparing Brazil and US

Higgins, Lustig, Ruble, and Smeeding (2015)

a. United States (2011)



b. Brazil (2009)



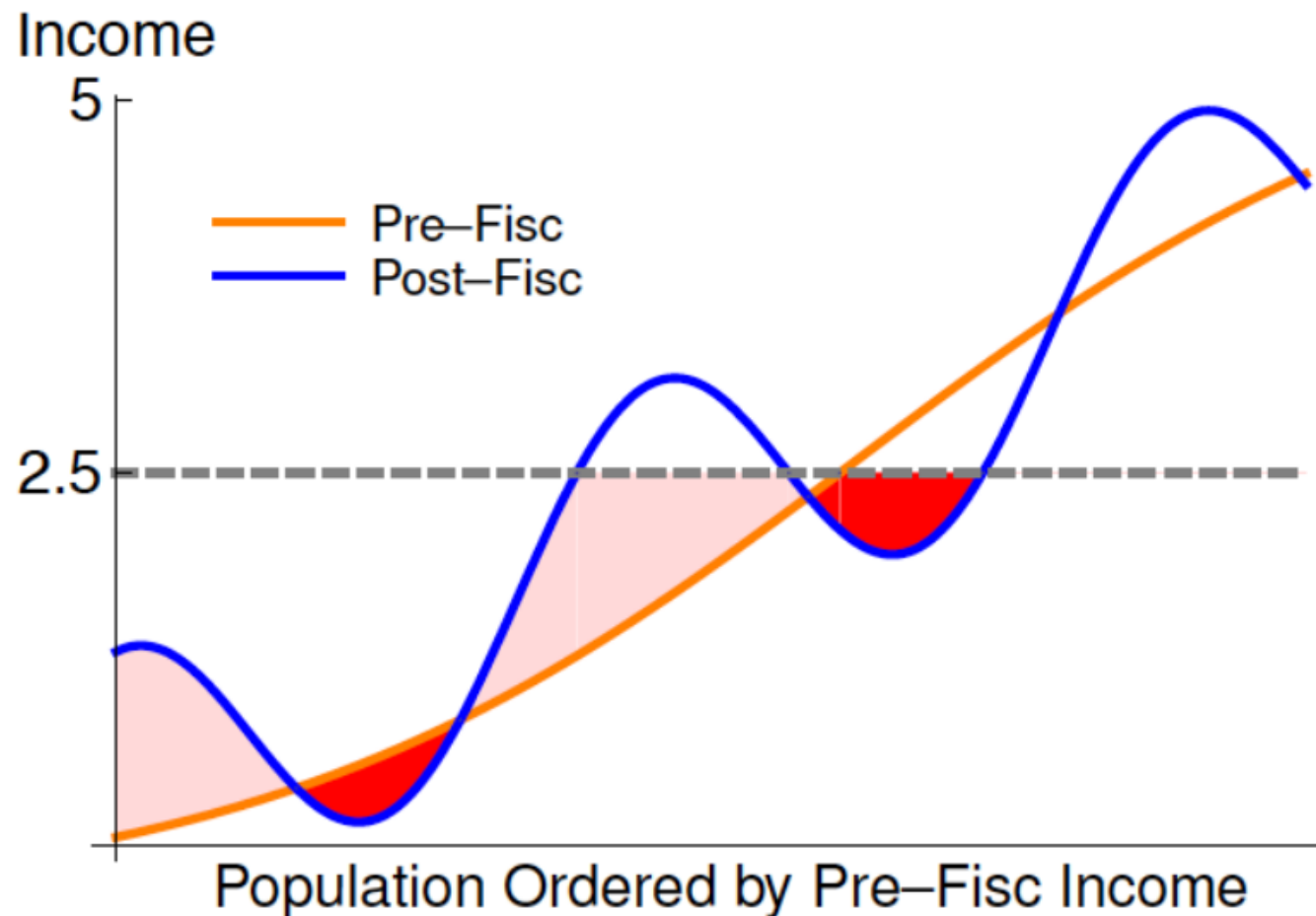
- |                          |                        |                      |
|--------------------------|------------------------|----------------------|
| — 45 Degree Line         | - - Market Income      | - - Direct Taxes     |
| - - Indirect Taxes       | - - All Taxes          | - - Direct Transfers |
| - - Health and Education | - - Indirect Subsidies | - - Social Spending  |



# Fiscal Impoverishment

Higgins and Lustig (2015)

- Even if poverty decreases
  - Poor can be made poorer
  - Or non-poor made poor



# Fiscal Impoverishment

Higgins and Lustig (2015)

- In Brazil (\$2.50 PPP per day poverty line)
  - Inequality is reduced
  - Poverty is reduced
  - But one-third of the (consumable income) poor are made poorer (or non-poor made poor) by taxes and transfers
- There is **fiscal impoverishment** if

$$\begin{array}{ccc} \text{Income after} & & \text{Poverty} \\ \text{taxes and transfers} & & \text{line} \\ | & & | \\ y_i^1 < y_i^0 \text{ and } y_i^1 < z & \text{for some } i \\ | \\ \text{Income before} \\ \text{taxes and transfers} \end{array}$$

- There are **fiscal gains to the poor** if

$$y_i^1 > y_i^0 \text{ and } y_i^0 < z \text{ for some } i$$

# Problems with Conventional Measures

Higgins and Lustig (2015)

Table 1: Summary of the Problems with Conventional Measures

Measure	Issue	Example with $\mathcal{Z} = (6, 10]$
Poverty (and stochastic dominance)	$\downarrow$ poverty $\nRightarrow$ no FI (anonymity)	$y^0 = (5, 8, 20), y^1 = (9, 6, 18)$
Horizontal equity	Horizontally equitable $\nRightarrow$ no FI	$y^0 = (1, 1, 7, 7, 13), y^1 = (3, 3, 6, 6, 11)$
	No FI $\nRightarrow$ horizontally equitable	$y^0 = (5, 5, 6, 20), y^1 = (5, 7, 6, 18)$
Progressivity	Progressive $\nRightarrow$ no FI	$y^0 = (1, 3, 7, 13), y^1 = (3, 4, 6, 11)$
	No FI $\nRightarrow$ progressive	$y^0 = (1, 3, 7, 14), y^1 = (1, 5, 8, 11)$

# Axiomatic Measure

Higgins and Lustig (2015)

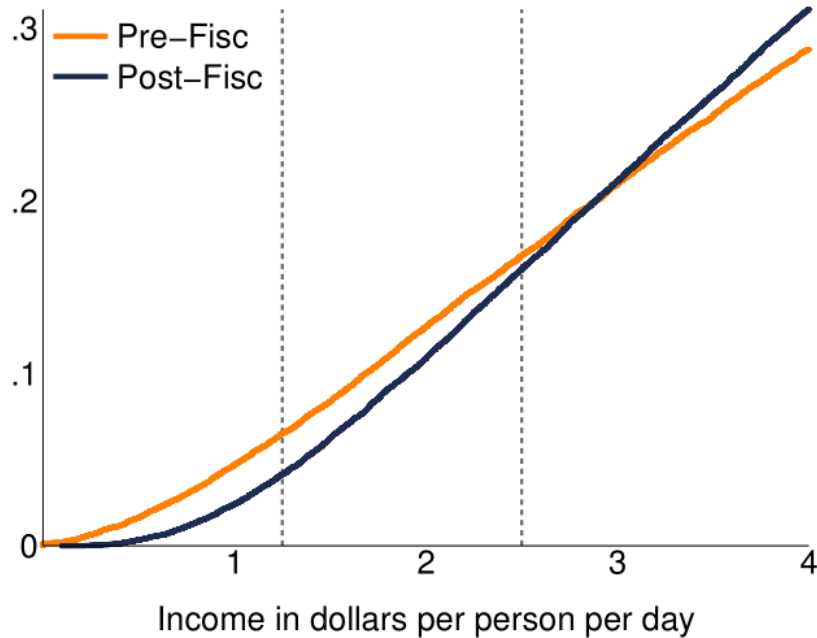
$$f(y^0, y^1; z) = k \sum_{i=1}^n (\min\{y_i^0, z\} - \min\{y_i^0, y_i^1, z\})$$

- Pre-fisc poor and impoverished ( $y_i^1 < y_i^0 < z$ )  
contributes fall in income,  $y_i^0 - y_i^1$
- Pre-fisc non-poor and impoverished ( $y_i^1 < z \leq y_i^0$ )  
contributes amount to transfer her back to poverty line,  
 $z - y_i^1$
- Non-impoverished pre-fisc non-poor ( $y_i^0 \geq z$  and  
 $y_i^1 \geq z$ ) contributes  $z - z = 0$
- Non-impoverished pre-fisc poor ( $y_i^0 < z$  and  $y_i^1 \geq y_i^0$ )  
contributes  $y_i^0 - y_i^0 = 0$

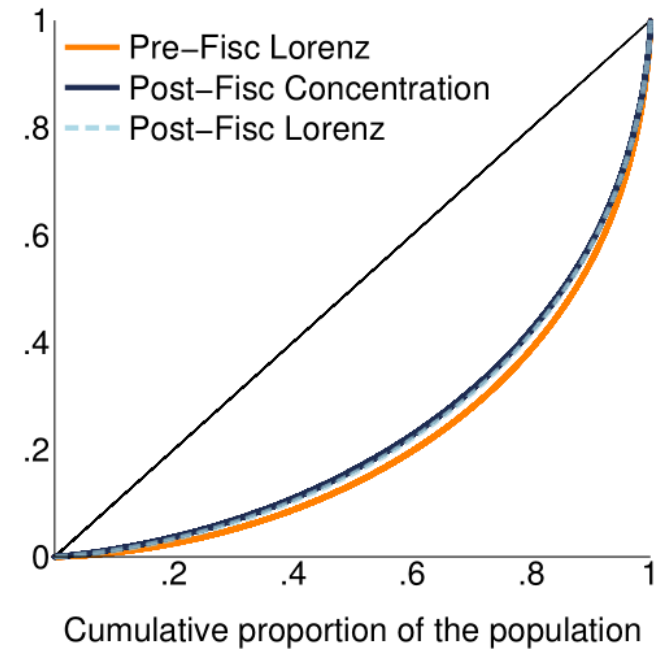
# Conventional Measures in Brazil

Higgins and Lustig (2015)

(a) First Order Stochastic Dominance  
(Cumulative Distribution Functions)



(b) Global Progressivity  
(Lorenz and Concentration Curves)



# Fiscal Impoverishment in Brazil

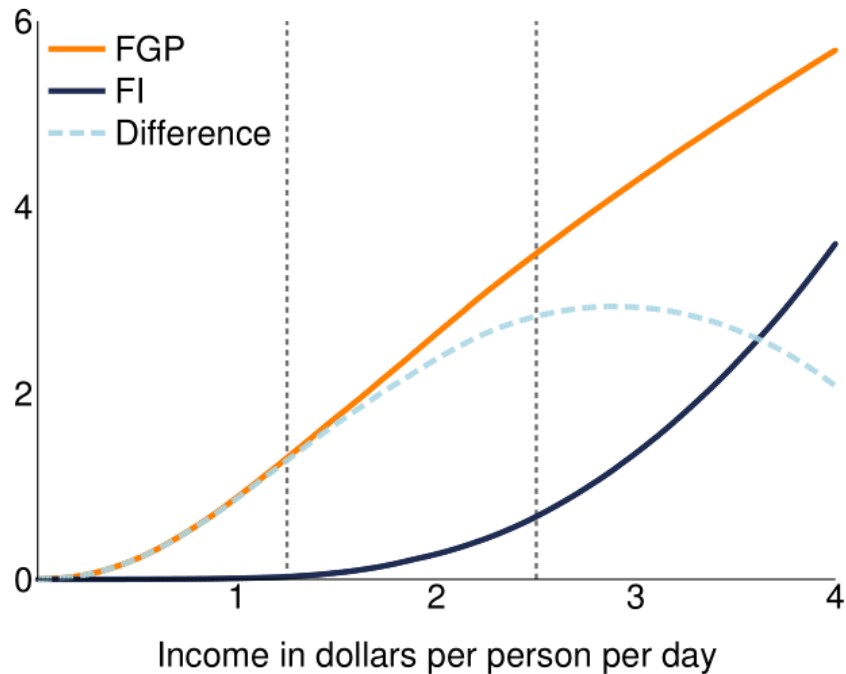
Higgins and Lustig (2015)

- At the \$2.50 per person per day poverty line:
  - 34.9% of the consumable income poor are fiscally impoverished
  - Total fiscal impoverishment of over \$676 million, or 10% of budget of Bolsa Família
  - Fiscal impoverishment per impoverished person is about 8% of their income
  - Not all fiscally impoverished are excluded from safety net: for example, 65% receive Bolsa Família

# Decomposing the Poverty Gap

Higgins and Lustig (2015)

(a) Total FI and FGP  
(Billions of Dollars per Year)



(b) Total Poverty Gaps  
(Billions of Dollars per Year)

